



## ICI PAKISTAN LTD.

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The Managing Director  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi – 74000

April 24, 2019  
Ref#ComSec/PSX/13/2019

Dear Sir,

### **BOARD MEETING RESULTS FOR THE 3<sup>RD</sup> QUARTER / NINE MONTHS ENDED MARCH 31, 2019**

We wish to inform you that the Board of Directors of ICI Pakistan Limited at its meeting held on April 24, 2019, has approved the un-audited accounts of the Company for the 3<sup>rd</sup> Quarter / Nine months ended March 31, 2019, and are pleased to announce the consolidated and un-consolidated results of the same which are attached as **Annexure 'A' & 'B'**, respectively.

#### **DIVIDEND**

NIL

#### **FINANCIAL RESULTS**

Attached as Annexure 'A' (consolidated results) and Annexure 'B' (unconsolidated results).

#### **OVERVIEW**

On a consolidated basis, including the results of the Company's subsidiaries, ICI Pakistan PowerGen Limited, Cirin Pharmaceuticals (Private) Limited and NutriCo Morinaga (Private) Limited, net turnover for the nine months under review at PKR 43,937 million translates into a 20% increase as compared to the SPLY, with the Polyester, Soda Ash and Chemicals & Agri Sciences Businesses posting topline growth of 31%, 34% and 11%, respectively.

Operating result for the nine months at PKR 3,523 million is 2% lower in comparison to the SPLY, due to lower performance in the Polyester and Life Sciences Businesses by 148% and 74%, respectively. This was, however, partially offset by improved performance in the Soda Ash and Chemicals & Agri Sciences Businesses by 29% and 257%, respectively. Lower operating result in the Polyester Business is attributable to net realisable value adjustments following a decline in prices of polyester staple fibre (PSF) on higher carrying inventory required to cover the shutdown period in the second quarter, which was partially offset by contributions from new export markets in the third quarter. The operating result of Life Sciences Business was lower as sales were adversely affected by the ban on import and marketing of recombinant bovine



somatotropin (rbST) injections, along with higher costs due to a surge in imported raw material prices and rupee devaluation.

The improved performance achieved by the Soda Ash Business was mainly due to higher sales volumes attributable to the commissioning and commercial operation of the 75,000 tons per annum plant expansion. The Chemicals & Agri Sciences Business showed improved performance on the back of strong operating results delivered by the Agro Chemicals segment, coupled with higher sales of sunflower seeds as a result of the subsidy announced by the government.

Profit after tax (PAT) for the nine-month period under review at PKR 1,773 million is 35% lower than the SPLY. This was due to higher finance costs by PKR 664 million owing to increased interest rates and higher debt due to a shift in the Company's payment policy from Usance LC to Sight LC to minimise foreign exchange losses. Additionally, lower share of profit from associate and a higher effective tax rate due to non-availability of tax credits, which were available during the SPLY on the Light Soda Ash expansion project, negatively impacted the profits.

Earnings per share (EPS) for the nine months period under review, at PKR 19.10, is 35% lower as compared to the SPLY.

On an unconsolidated basis, PAT for the nine months period under review at PKR 1,655 million and EPS at PKR 17.91 are 33% lower than the SPLY.

The Company will send you the required number of printed unaudited Accounts for distribution amongst the members of the Exchange. The full set of Financial Results will shortly be available on our website [www.ici.com.pk](http://www.ici.com.pk).

Yours faithfully,



Nausheen Ahmad  
Company Secretary

cc: The Commissioner  
Company Law Division, Securities & Exchange Commission of Pakistan  
NIC Building, Jinnah Avenue, Islamabad.

The Commissioner  
Securities Market Division, Securities & Exchange Commission of Pakistan  
NIC Building, Jinnah Avenue, Islamabad.



**ANNEXURE – A**

**ICI Pakistan Limited  
Condensed Interim Consolidated Statement of Profit or Loss (Unaudited)  
For the Nine Months Ended March 31, 2019**

Amounts in PKR '000

	For the 3 months ended March 31, 2019	For the 9 months ended March 31, 2019	For the 3 months ended March 31, 2018	For the 9 months ended March 31, 2018
<b>Net turnover</b>	15,529,172	43,936,817	13,225,545	36,745,498
Cost of sales	(12,782,102)	(36,848,782)	(10,717,354)	(29,806,050)
<b>Gross profit</b>	2,747,070	7,088,035	2,508,191	6,939,448
Selling and distribution expenses	(827,700)	(2,477,266)	(726,021)	(2,206,348)
Administration and general expenses	(345,620)	(1,087,940)	(344,625)	(1,151,257)
<b>Operating result</b>	1,573,750	3,522,829	1,437,545	3,581,843
Finance costs	(355,500)	(1,059,182)	(181,086)	(395,236)
Exchange loss	(18,896)	(235,737)	(98,257)	(336,459)
Workers' profit participation fund	(61,435)	(121,881)	(63,410)	(157,087)
Workers' welfare fund	(19,368)	(43,225)	(24,564)	(60,889)
Other charges	(2,523)	(32,757)	(12,049)	(35,542)
	(457,722)	(1,492,782)	(379,366)	(985,213)
Other income	20,028	88,970	36,545	100,109
Share of profit from associate	155,586	324,117	179,501	458,539
<b>Profit before taxation</b>	1,291,642	2,443,134	1,274,225	3,155,278
Taxation	(343,428)	(670,016)	(158,445)	(410,212)
<b>Profit after taxation</b>	948,214	1,773,118	1,115,780	2,745,066
<b>Attributable to:</b>				
Owners of the Holding Company	948,306	1,763,753	1,112,218	2,733,743
Non-controlling interests	(92)	9,365	3,562	11,323
	948,214	1,773,118	1,115,780	2,745,066
			<b>(PKR)</b>	
<b>Basic and diluted earnings per share</b>	10.27	19.10	12.04	29.60

*Signature*



**ANNEXURE – B**

**ICI Pakistan Limited  
Condensed Interim Unconsolidated Statement of Profit or Loss (Unaudited)  
For the Nine Months Ended March 31, 2019**

Amounts in PKR '000

	For the 3 months ended March 31, 2019	For the 9 months ended March 31, 2019	For the 3 months ended March 31, 2018	For the 9 months ended March 31, 2018
<b>Net turnover</b>	15,188,354	43,102,799	12,955,990	36,133,049
Cost of sales	(12,533,508)	(36,259,458)	(10,582,665)	(29,513,132)
<b>Gross profit</b>	2,654,846	6,843,341	2,373,325	6,619,917
Selling and distribution expenses	(783,211)	(2,340,832)	(682,634)	(2,095,182)
Administration and general expenses	(333,987)	(1,009,646)	(330,361)	(1,106,891)
<b>Operating result</b>	1,537,648	3,492,863	1,360,330	3,417,844
Finance costs	(348,675)	(1,044,494)	(178,002)	(388,546)
Exchange loss	(18,861)	(234,246)	(97,748)	(335,950)
Workers' profit participation fund	(59,681)	(122,378)	(59,954)	(149,138)
Workers' welfare fund	(19,348)	(45,408)	(23,247)	(57,807)
Other charges	(1,843)	(33,974)	(11,677)	(34,656)
	(448,408)	(1,480,500)	(370,628)	(966,097)
Dividend income	-	255,000	125,000	320,000
Other income	16,148	57,599	24,431	60,805
<b>Profit before taxation</b>	1,105,388	2,324,962	1,139,133	2,832,552
Taxation	(351,280)	(670,397)	(137,028)	(367,575)
<b>Profit after taxation</b>	754,108	1,654,565	1,002,105	2,464,977
			(PKR)	
<b>Basic and diluted earnings per share</b>	8.16	17.91	10.85	26.69